

The Signal

Your regular BT Redcare round-up

**Win VIP tickets
for the UEFA
Champions League!**

Watch Manchester City take on
RB Leipzig

**What does ECHO
mean for law
enforcement?**

We speak to an expert from
Essex Police

**Take the guesswork
out of new
installations**

Meet the award-winning tech
that helps you find the right
spot, first time

Welcome to The Signal

Thanks for taking the time to read the very first issue of The Signal - a round-up of all the latest BT Redcare and industry news for alarm signalling professionals.

As it's also the first of 2023, I'd like to say how fantastic it is to be a part of this great industry. Every year, there's something new and exciting going on, and this certainly applies to us at BT Redcare.

There are also challenges for us all, not just with the current world and economic situations, but

also with something closer to home that we can make a difference to – the move to all-IP. It's well underway, but there's still a lot to do.

I hope you find this an interesting read and, even though it's the beginning of February, I wish you all a happy, healthy and prosperous new year. We look forward to working with and supporting you throughout 2023 and beyond.

Nick Whiting
Head of BT Redcare

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Competition

Win tickets to Man City vs RB Leipzig

Answer one simple question, and you could be headed to the Etihad Stadium for a special UEFA Champions League experience. We've got two tickets up for grabs, to watch Manchester City take on RB Leipzig in round 16 on Tuesday 14 March.

And to make it even more memorable, you'll be treated to VIP hospitality in the Champions Lounge before and after the match.

Enter now

Entries need to be in by **17:00 on Friday 17 February**, and the winner will be announced in the next issue of The Signal.

What's new?

Three new industry certifications for our Next Generation portfolio

Our products recently passed some of the most rigorous third-party schemes around:

- World-renowned Loss Prevention Certification Board (LPCB) for Essential IP, completing the certification of our portfolio.
- BSI Kitemark certifications for our IoT devices and Secure Digital Applications for the BT Redcare app and portal.
- Secured Connected Device (SCD) accreditation for Monitored Alarm Signalling, part of the Official Police Security Initiative.

Learn [what this means](#) for you and your customers.



Redcare nominated for an OSPA

After Essential IP won outstanding security product of the year at the 2022 Outstanding Security Performance Awards (OSPAs), we're pleased to announce we've been nominated in this year's Best Customer Service Initiative category. This was thanks to our [all-IP marketing toolkit](#) and [special offer](#).

Head to the [OSPA website](#) to find out more.

Mobile Signal Analyser still in stock

This innovative device helps you find the right spot for alarm signalling systems, quickly and easily. It was recently featured in the [PSI Product Review 2023](#), as one of the Editor's Choice picks of 2022.

Contact your account manager if you're interested. Or [find out more](#) on our website.

Talking ECHO with Essex Police

As part of our 'Five minutes with...' blog series, we spoke to Stuart Bowman, Security Systems Manager for Essex Police, about the ongoing ECHO rollout and the importance of ECHO-compliant alarm systems for the police, ARCs and the public.

Head to our website to [read the interview](#) and our [previous blogs](#).



Meet the team...

Every issue, we'll be chatting with a member of our team – so you can get to know the people behind your BT Redcare services

Darren Davey

Head of Sales

What industry developments do you find most exciting?

The constant development and drive towards better or easier technology usages within IoT and 4G/5G

What's the proudest moment in your career?

There are too many to say, but at the moment I'm proud to be working with and managing a supportive and hungry team of great people.

What's the best thing about your job?

Positive challenges and driving BT Redcare forward in all areas. Meeting our customers and offering reliable solutions and ongoing support.

What do you do outside of work?

We don't work in a nine-to-five environment, so grabbing family time is important before my children move out.

BT Redcare in the news

BT Redcare portfolio gains industry certifications

PSI Magazine

[Read now >](#)

BT Redcare attains trio of industry certifications for alarm solutions

Security Matters Magazine

[Read now >](#)

Three new industry certifications for BT Redcare

Benchmark Magazine

[Read now >](#)

UK OSPAs finalists

Professional Security Magazine Online

[Read now >](#)

BT Redcare gain multiple benefits from LPCB third-party certification

BRE Group

[Read now >](#)

The UK Outstanding Security Performance Awards (OSPAs) announce 2023 finalists

Infologue.com

[Read now >](#)

Security products round-up - December 2022

IFSEC Global

[Read now >](#)

Finalists announced for 2023 UK Outstanding Security Performance Awards

Security Matters Magazine

[Read now >](#)

PSI Product Review 2023

PSI Magazine

[Read now >](#)

Upcoming events

The Security Event

NEC, Birmingham

25-27 April 2023

Join us at this leading industry exhibition and meet up with installers, integrators, manufacturers, distributors and end users. We'll be there, showcasing our latest solutions and ready to answer any questions you might have.

[Learn more >](#)

Social media round-up

Catch up with some of our recent tweets and LinkedIn posts

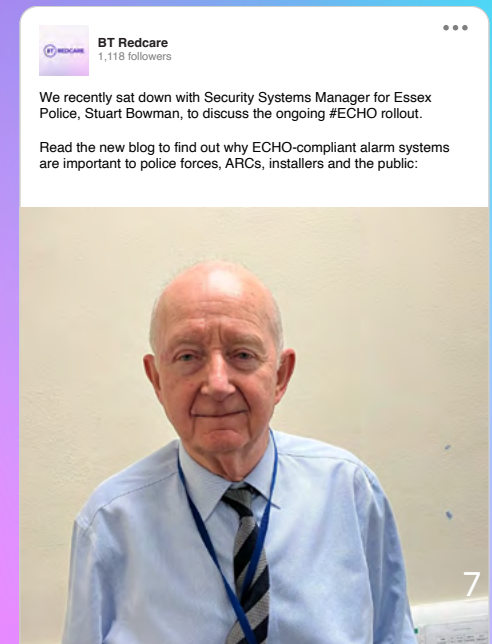
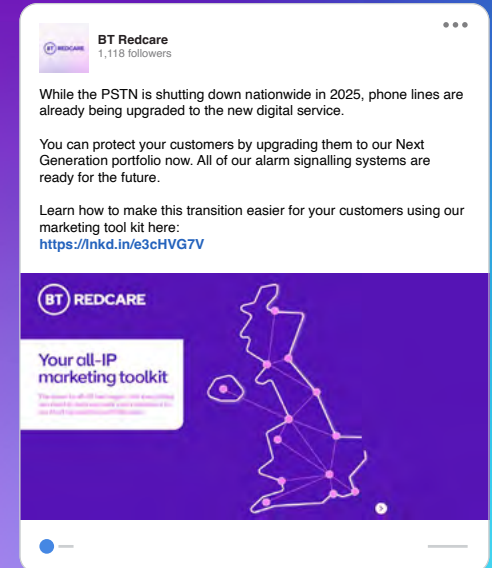
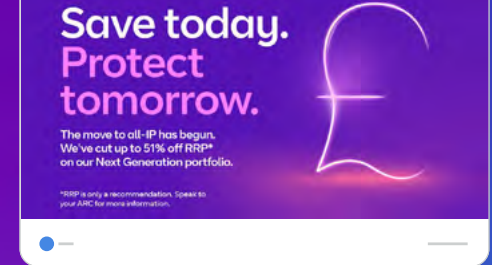
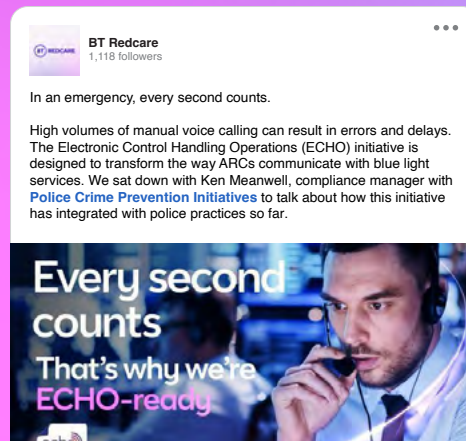
Want to see our latest news and announcements?
Give us a follow on LinkedIn and Twitter.



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Until next time...

Thanks for reading this issue of The Signal. We'll be back with more news and announcements soon. If you have any questions or suggestions for future issues, please contact one of the team.



Offices Worldwide

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